# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

**FORM 10-Q** 

#### (Mark One)

- Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended <u>December 26, 2021</u> or
- □ Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_.

**Commission File Number: 0-12919** 

# **RAVE RESTAURANT GROUP, INC.**

(Exact name of registrant as specified in its charter)

Missouri (State or other jurisdiction of incorporation or organization) 45-3189287 (I.R.S. Employer Identification No.)

3551 Plano Parkway The Colony, Texas 75056 (Address of principal executive offices) (Zip Code)

(469) 384-5000

(Registrant's telephone number,

**including area code)** Securities registered pursuant to Section 12(b) of the Act:

Securities registered pursuant to Section 12(0) of the Act.

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value	RAVE	Nasdaq Capital Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  $\Box$ Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\square$  No  $\square$ 

As of February 1, 2022, 18,004,904 shares of the issuer's common stock were outstanding.

Accelerated filer □

Non-accelerated filer 
□

Smaller reporting company 🛛

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# PART I. FINANCIAL INFORMATION

# Item 1. Financial Statements

# RAVE RESTAURANT GROUP, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts) (Unaudited)

	<b>Three Months Ended</b>				Six Months Ended			
		December 26, 2021         December 27, 2020         December 26, 2021		,		,		ember 27, 2020
REVENUES:	\$	2,696	\$ 2,128	\$	5,249	\$	4,031	
COSTS AND EXPENSES:								
Cost of sales			75		_		153	
General and administrative expenses		1,377	1,185		2,583		2,274	
Franchise expenses		784	606		1,770		1,153	
Impairment of long-lived assets and other lease charges			4				21	
Bad debt expense		3	88		8		115	
Interest expense		23	23		47		46	
Depreciation and amortization expense		48	43		92		87	
Total costs and expenses		2,235	2,024		4,500		3,849	
INCOME BEFORE TAXES		461	104		749		182	
Income tax expense		4	2		7		4	
NET INCOME		457	102		742		178	
INCOME PER SHARE OF COMMON STOCK - BASIC:	\$	0.03	\$ 0.01	\$	0.04	\$	0.01	
	<u></u>	0.02	<b>A A A A</b>	<u></u>	0.04		0.01	
INCOME PER SHARE OF COMMON STOCK - DILUTED:	\$	0.02	\$ 0.01	\$	0.04	\$	0.01	
Weighted average common shares outstanding - basic		18,005	17,712		18,005		16,596	
Weighted average common and potential dilutive common shares outstanding		18,803	18,510		18,803		17,394	

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

#### RAVE RESTAURANT GROUP, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except share amounts) (Unaudited)

December 26, June 27, 2021 2021 ASSETS CURRENT ASSETS 8,232 8,330 Cash and cash equivalents \$ \$ Accounts receivable, less allowance for bad debts of \$25 and \$47, respectively 977 911 901 Notes receivable, current 552 35 Deferred contract charges, current 35 196 Prepaid expenses and other 86 Total current assets 9,882 10,373 LONG-TERM ASSETS Property, plant and equipment, net 385 445 Operating lease right of use asset, net 1,876 2,085 Intangible assets definite-lived, net 197 183 Notes receivable, net of current portion 261 52 Deferred contract charges, net of current portion 207 219 Total assets \$ 12,820 \$ 13,345 LIABILITIES AND SHAREHOLDERS' EQUITY CURRENT LIABILITIES \$ 601 644 Accounts payable - trade \$ Accrued expenses 530 924 Other current liabilities 46 46 Operating lease liability, current 475 465 Short term loan, current 90 250 Convertible notes short term, net of unamortized debt issuance costs and discounts 1,590 1,576 Deferred revenues, current 391 626 Total current liabilities 3.723 4,531 LONG-TERM LIABILITIES Operating lease liability, net of current portion 1,671 1,911 Deferred revenues, net of current portion 866 1,170 Total liabilities 6,260 7,612 COMMITMENTS AND CONTINGENCIES (SEE NOTE D) SHAREHOLDERS' EQUITY Common stock, \$0.01 par value; authorized 26,000,000 shares; issued 25,090,058 and 25,090,058 shares, respectively; outstanding

18,004,904 and 18,004,904 shares, respectively	251	251
Additional paid-in capital	37,300	37,215
Accumulated deficit	(6,454)	(7,196)
Treasury stock at cost		
Shares in treasury: 7,085,154 and 7,085,154, respectively	(24,537)	(24,537)
Total shareholders' equity	6,560	5,733
Total liabilities and shareholders' equity	\$ 12,820	\$ 13,345

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

# RAVE RESTAURANT GROUP, INC. CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (In thousands) (Unaudited)

	Comm	on Stock					Treasur	y St	ock		
	Shares	Amount		Additional Paid-in Capital		Accumulated Deficit	Shares		Amount		Total
Balance, June 28, 2020	22,550	\$ 2	25	\$ 33,53	1 \$	(8,716)	(7,085)	\$	(24,537)	\$	503
Equity issue costs - ATM offering Net income	; <u> </u>		_	(1	3)	<u> </u>			—		(3) 76
Balance, September 27, 2020	22,550	\$ 2	25	\$ 33,52	8 \$		(7,085)	\$	(24,537)	\$	576
	2.540		26	2.72							2.7(1
Issuance of Common Stock Equity issue costs - ATM offering	2,540		26	3,73:			_		_		3,761 (127)
Net income					-	102	—		—		102
Balance, December 27, 2020	25,090	2	51	\$ 37,13	6\$	(8,538)	(7,085)	\$	(24,537)	\$	4,312
_	Common S	tock		Additional Paid-in	A		Treasury	Stoc	:k		
	Shares	Amount		Capital		Deficit	Shares		Amount		Total
Balance, June 27, 2021	25,090 \$	251	\$	37,215	\$	(7,196)	(7,085)	\$	(24,537)	\$	5,733
Stock compensation											
expense	—	—		42			—		—		42
Net income			_			285				_	285
Balance, September 26, 2021	25,090 \$	251	\$	37,257	\$	(6,911)	(7,085)	\$	(24,537)	\$	6,060
Stock compensation expense	_	_		43		_	_		_		43
Net income						457					457
Balance, December 26, 2021	25,090 \$	251	\$	37,300	\$	(6,454)	(7,085)	\$	(24,537)	\$	6,560

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

# RAVE RESTAURANT GROUP, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

		Six Months Ended		
		December 26, 2021		mber 27, 2020
CASH FLOWS FROM OPERATING ACTIVITIES:	¢	7.10	¢	170
Net income	\$	742	\$	178
Adjustments to reconcile net income to cash used in operating activities:				21
Impairment of long-lived assets and other lease charges				21
Stock compensation expense		85		
Depreciation and amortization		72		73
Amortization of operating right of use assets		209		293
Amortization of intangible assets definite-lived		20		14
Amortization of debt issue costs		14 8		13
Provision for bad debt		8		115
Changes in operating assets and liabilities: Restricted cash		_		(1)
Accounts receivable		(74)		(69)
Notes receivable		46		(102)
Deferred contract charges		(12)		(102)
Prepaid expenses and other		110		(87)
Deposits and other				5
Accounts payable - trade		(43)		203
Accounts payable - lease termination impairments		(43)		(428)
Accrued expenses		(394)		17
Operating lease liability		(230)		(307)
Deferred revenue		(539)		(253)
		14		
Cash provided by/(used in) operating activities		14		(307)
CASH FLOWS FROM INVESTING ACTIVITIES:				
Payments received on notes receivable		94		26
Purchase of intangible assets definite-lived		(34)		_
Purchase of property, plant and equipment		(12)		(26)
Cash provided by investing activities		48		
CASH FLOWS FROM FINANCING ACTIVITIES:				
Proceeds from sale of stock		—		3,761
Equity issuance costs - ATM offering		_		(130)
Short term loan, current		(160)		_
Cash (used in)/provided by financing activities		(160)		3,631
Net (decrease)/increase in cash, cash equivalents and restricted cash		(98)		3,324
Cash, cash equivalents and restricted cash, beginning of period		8,330	_	3,203
Cash, cash equivalents and restricted cash, end of period	\$	8,232	\$	6,527
Reconciliation of cash, cash equivalents and restricted cash to the consolidated balance sheets				
Cash and cash equivalents	\$	8.232	\$	6,292
Restricted cash	ψ	0,252	Ψ	235
Total cash, cash equivalents and restricted cash	\$	8,232	\$	6,527
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION				
CASH DAID FOD.				
CASH PAID FOR: Interest	\$	_	\$	_
Income taxes	\$	8	\$	16
Non-cash activities: Conversion of notes to common shares	\$	_	\$	_
	φ			
Operating lease right of use assets at adoption	\$		\$	
Operating lease liability at adoption	\$		\$	

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

## RAVE RESTAURANT GROUP, INC. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Rave Restaurant Group, Inc., through its subsidiaries (collectively, the "Company" or "we," "us" or "our") franchises pizza buffet ("Buffet Units"), delivery/carry-out ("Delco Units") and express ("Express Units") restaurants under the trademark "Pizza Inn" and franchises fast casual pizza restaurants ("Pie Five Units") under the trademarks "Pie Five Pizza Company" or "Pie Five". The Company also licenses Pizza Inn Express, or PIE, kiosks ("PIE Units") under the trademark "Pizza Inn". The accompanying condensed consolidated financial statements of Rave Restaurant Group, Inc. have been prepared without audit pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in the financial statements have been omitted pursuant to such rules and regulations. The unaudited condensed consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended June 27, 2021.

In the opinion of management, the accompanying unaudited condensed consolidated financial statements contain all adjustments necessary to fairly present the Company's financial position and results of operations for the interim periods reflected. Except as noted, all adjustments are of a normal recurring nature. Results of operations for the fiscal periods presented are not necessarily indicative of fiscal year-end results.

#### Note A - Summary of Significant Accounting Policies

#### **Principles of Consolidation**

The consolidated financial statements include the accounts of the Company and its subsidiaries, all of which are wholly owned. All appropriate intercompany balances and transactions have been eliminated.

#### **Cash and Cash Equivalents**

The Company considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

## **Fiscal Quarters**

The three and six month periods ended December 26, 2021 and December 27, 2020 each contained 13 weeks and 26 weeks, respectively.

#### **Use of Management Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires the Company's management to make estimates and assumptions that affect its reported amounts of assets, liabilities, revenues, expenses and related disclosure of contingent liabilities. The Company bases its estimates on historical experience and other various assumptions that it believes are reasonable under the circumstances. Estimates and assumptions are reviewed periodically, and actual results could differ materially from estimates.

## **Revenue Recognition**

Revenue is measured based on consideration specified in contracts with customers and excludes incentives and amounts collected on behalf of third parties, primarily sales tax. The Company recognizes revenue when it satisfies a performance obligation by transferring control over a product or service to a customer. Taxes assessed by a governmental authority that are both imposed on and concurrent with a specific revenue-producing transaction, that are collected by the Company from a customer, are excluded from revenue.

The following describes principal activities, separated by major product or service, from which the Company generates its revenues:

## Franchise Revenues

Franchise revenues consist of 1) franchise royalties, 2) supplier and distributor incentive revenues, 3) franchise license fees, 4) area development exclusivity fees and foreign master license fees, 5) advertising funds, and 6) supplier convention funds.

Franchise royalties, which are based on a percentage of franchise restaurant sales, are recognized as sales occur.

Supplier and distributor incentive revenues are recognized when title to the underlying commodities transfer.

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Franchise license fees are typically billed upon execution of the franchise agreement and amortized over the term of the franchise agreement which can range from five to 20 years. Fees received for renewal periods are amortized over the life of the renewal period.

Area development exclusivity fees and foreign master license fees are typically billed upon execution of the area development and foreign master license agreements. Area development exclusivity fees are included in deferred revenue in the Condensed Consolidated Balance Sheets and allocated on a pro rata basis to all stores opened under that specific development agreement. Area development exclusivity fees that include rights to subfranchise are amortized as revenue over the term of the contract.

Advertising fund contributions for Pie Five units represent contributions collected where we have control over the activities of the fund. Contributions are based on a percentage of net retail sales. The adoption of Topic 606 revised the determination of whether these arrangements are considered principal versus agent. For Pie Five, we have determined that we are the principal in these arrangements, and advertising fund contributions and expenditures are, therefore, reported on a gross basis in the Condensed Consolidated Statements of Income. In general, we expect such advertising fund contributions and expenditures to be largely offsetting and, therefore, do not expect a significant impact on our reported income before income taxes. Our obligation related to these funds is to develop and conduct advertising activities. Pie Five marketing fund contributions are billed and collected weekly.

Supplier convention funds are deferred until the obligations of the agreement are met and the event takes place.

#### Rental Income

The Company subleases some of its restaurant space to third parties. The Company's two subleases have terms that end in 2023 and 2025. The sublease agreements are noncancelable through the end of the term and both parties have substantive rights to terminate the lease when the term is complete. Sublease agreements are not capitalized and the amounts the Company receives are recorded as rental income in the period that rent is received.

Total revenues consist of the following (in thousands):

		<b>Three Months Ended</b>				
	Dec	ember 26, 2021		nber 27, )20		
Franchise royalties	\$	1,095	\$	847		
Supplier and distributor incentive revenues		1,129		808		
Franchise license fees		39		80		
Area development fees and foreign master license fees		5		4		
Advertising funds		367		150		
Supplier convention funds				177		
Rental income		47		52		
Other		14		10		
	\$	2,696	\$	2,128		

	Six Mon	ths Ended
	December 26, 2021	December 27, 2020
Franchise royalties	\$ 2,178	\$ 1,705
Supplier and distributor incentive revenues	1,995	1,575
Franchise license fees	70	182
Area development fees and foreign master license fees	9	8
Advertising funds	744	275
Supplier convention funds	142	177
Rental income	93	100
Other	18	9
	\$ 5,249	\$ 4,031

#### **Stock-Based Compensation**

The Company accounts for stock options using the fair value recognition provisions of the authoritative guidance on share-based payments. The Company uses the Black-Scholes formula to estimate the value of stock-based compensation for options granted to employees and directors and expects to continue to use this acceptable option valuation model in the future. The authoritative guidance also requires the benefits of tax deductions in excess of recognized compensation cost to be reported as a financing cash flow.

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Compensation cost for restricted stock units ("RSUs") is measured as an amount equal to the fair value of the RSU's on the date of grant and is expensed over the vesting period if achievement of the performance criteria is deemed probable, with the amount of the expense recognized based on the best estimate of the ultimate achievement level.

## Note B - Leases

The Company determines if an arrangement is a lease at inception of the arrangement. To the extent that it can be determined that an arrangement represents a lease, it is classified as either an operating lease or a finance lease. The Company does not currently have any finance leases. The Company capitalizes operating leases on the Condensed Consolidated Balance Sheets through a right of use asset and a corresponding operating lease liability. Right of use assets represent the Company's right to use an underlying asset for the lease term and operating lease liabilities represent the Company's obligation to make lease payments arising from the lease. Short-term leases that have an initial term of one year or less are not capitalized but are disclosed below.

Operating lease right of use assets and liabilities are recognized at the commencement date of an arrangement based on the present value of lease payments over the lease term. In addition to the present value of lease payments, the operating lease right of use asset also includes any lease payments made to the lessor prior to lease commencement less any lease incentives and initial direct costs incurred. Lease expense is recognized on a straight-line basis over the lease term.

#### Nature of Leases

The Company leases certain office space, restaurant space, and information technology equipment under non-cancelable leases to support its operations. A more detailed description of significant lease types is included below.

#### Office Agreements

The Company rents office space from third parties for its corporate location. Office agreements are typically structured with non-cancelable terms of one to ten years. The Company has concluded that its office agreement represents an operating lease with a lease term that equals the primary non-cancelable contract term. Upon completion of the primary term, both parties have substantive rights to terminate the lease. As a result, enforceable rights and obligations do not exist under the rental agreement subsequent to the primary term.

#### Restaurant Space Agreements

As of December 26, 2021, the Company had no Company-owned restaurants. Historically, the Company has rented restaurant space from third parties for its Company-owned restaurants. Restaurant space agreements are typically structured with non-cancelable terms of one to ten years. The Company has concluded that its restaurant agreements represent operating leases with a lease term that equals the primary non-cancelable contract term. Upon completion of the primary term, both parties have substantive rights to terminate the lease. As a result, enforceable rights and obligations do not exist under the rental agreements subsequent to the primary term.

The Company also subleases some of its restaurant space to third parties. The Company's two subleases have terms that end in 2023 and 2025. The sublease agreements are noncancelable through the end of the term and both parties have substantive rights to terminate the lease when the term is complete. Sublease agreements are not capitalized and the amounts the Company receives are recorded as rental income in the period that rent is received.

#### Information Technology Equipment

The Company rents information technology equipment, primarily printers and copiers, from a third party for its corporate office location. Information technology equipment agreements are typically structured with non-cancelable terms of one to five years. The Company has concluded that its information technology equipment commitments are operating leases.

#### Discount Rate

Leases typically do not provide an implicit rate. Accordingly, the Company is required to use its incremental borrowing rate in determining the present value of lease payments based on the information available at commencement date. The Company's incremental borrowing rate reflects the estimated rate of interest that it would pay to borrow on a collateralized basis over a similar term an amount equal to the lease payments in a similar economic environment. The Company uses the implicit rate in the limited circumstances in which that rate is readily determinable.



## Lease Guarantees

The Company has guaranteed the financial responsibilities of certain franchised store leases. These guaranteed leases are not considered operating leases because the Company does not have the right to control the underlying asset. If the franchisee abandons the lease and fails to meet the lease's financial obligations, the lessor may assign the lease to the Company for the remainder of the term. If the Company does not expect to assign the abandoned lease to a new franchisee within 12 months, the lease will be considered an operating lease and a right-of-use asset and liability will be recognized.

#### Practical Expedients and Accounting Policy Elections

Certain lease agreements include lease and non-lease components. For all existing asset classes with multiple component types, the Company has utilized the practical expedient that exempts it from separating lease components from non-lease components. Accordingly, the Company accounts for the lease and non-lease components in an arrangement as a single lease component.

In addition, for all existing asset classes, the Company has made an accounting policy election not to apply the lease recognition requirements to short-term leases (that is, a lease that, at commencement, has a lease term of 12 months or less and does not include an option to purchase the underlying asset that the Company is reasonably certain to exercise). Accordingly, the Company recognizes lease payments related to short-term leases in the condensed consolidated statement of income on a straight-line basis over the lease term which has not changed from prior recognition. To the extent that there are variable lease payments, the Company recognizes those payments in the accompanying condensed consolidated statement of income in the period in which the obligation for those payments is incurred.

The components of total lease expense for the six months ended December 26, 2021, the majority of which is included in general and administrative expense, are as follows (in thousands):

	Six Mon	ths Ended
	Decembe	er 26, 2021
Operating lease cost	\$	249
Rental income		(93)
Total lease expense, net of sublease income	\$	156

Supplemental cash flow information related to operating leases is included in the table below (in thousands):

	Six Months E	Inded
	December 26	, 2021
Cash paid for amounts included in the measurement of lease liabilities	\$	275

Weighted average remaining lease term and weighted average discount rate for operating leases are as follows:

	<b>December 26, 2021</b>
Weighted average remaining lease term	4.0 Years
Weighted average discount rate	4.0%

Operating lease liabilities with enforceable contract terms that are greater than one year mature as follows (in thousands):

	-	erating eases
Remainder of fiscal year 2022	\$	276
2023		558
2024		511
2025		433
2026		382
Thereafter		191
Total operating lease payments	\$	2,351
Less: imputed interest		(205)
Total operating lease liability	\$	2,146

#### <u>Index</u> Note C - Stock Purchase Plan

On May 23, 2007, the Company's board of directors approved a stock purchase plan (the "2007 Stock Purchase Plan") authorizing the purchase of up to 1,016,000 shares of its common stock in the open market or in privately negotiated transactions. On June 2, 2008, the Company's board of directors amended the 2007 Stock Purchase Plan to increase the number of shares of common stock the Company may repurchase by 1,000,000 shares to a total of 2,016,000 shares. On April 22, 2009, the Company's board of directors amended the 2007 Stock Purchase Plan again to increase the number of shares of common stock the Company may repurchase by 1,000,000 shares to a total of 2,016,000 shares. The 2007 Stock Purchase Plan does not have an expiration date. There were no stock purchases in the fiscal quarters ended December 26, 2021 or December 27, 2020.

#### Note D - Commitments and Contingencies

The Company is subject to various claims and contingencies related to employment agreements, franchise disputes, lawsuits, taxes, food product purchase contracts and other matters arising out of the normal course of business. Management believes that any such claims and actions currently pending are either covered by insurance or would not have a material adverse effect on the Company's annual results of operations or financial condition if decided in a manner that is unfavorable to the Company.

#### Note E - Stock-Based Compensation

#### Stock Options:

For the fiscal quarters ended December 26, 2021 and December 27, 2020, the Company did not recognize any stock-based compensation expense related to stock options. As of December 26, 2021, there was no unamortized stock-based compensation expense related to stock options.

The following table summarizes the number of shares of the Company's common stock subject to outstanding stock options:

	Six Montl	ns Ended
	December 26, 2021	December 27, 2020
	Shares	Shares
Outstanding at beginning of year	166,750	206,750
Granted	—	—
Exercised	—	_
Forfeited/Canceled/Expired		
Outstanding at end of period	166,750	206,750
Exercisable at end of period	166,750	206,750

#### Restricted Stock Units:

For the three months ended December 26, 2021 and December 27, 2020, the Company had stock-based compensation expense of \$43 thousand and zero, respectively, related to RSUs. As of December 26, 2021, there was no unamortized stock-based compensation expense related to RSUs.

A summary of the status of restricted stock units as of December 26, 2021, and changes during the six months then ended is presented below:

Unvested at June 27, 2021	545,600
Granted	—
Issued	—
Forfeited	(22,412)
Unvested at December 26, 2021	523,188

#### <u>Index</u> Note F - Earnings per Share (EPS)

The following table shows the reconciliation of the numerator and denominator of the basic EPS calculation to the numerator and denominator of the diluted EPS calculation (in thousands, except per share amounts):

		Three Mor	ths Ended	Six Mont	ths Ended
	Dec	ember 26, 2021	December 27, 2020	December 26, 2021	December 27, 2020
Net income available to common stockholders	\$	457	\$ 102	\$ 742	\$ 178
BASIC:					
Weighted average common shares		18,005	17,712	18,005	16,596
Net income per common share	\$	0.03	\$ 0.01	\$ 0.04	\$ 0.01
DILUTED:					
Weighted average common shares		18,005	17,712	18,005	16,596
Convertible notes		798	798	798	798
Dilutive stock options		—	—	—	—
Weighted average common shares outstanding		18,803	18,510	18,803	17,394
Natinggma nar gamman shara	¢	0.02	¢ 0.01	\$ 0.04	£ 0.01
Net income per common share	3	0.02	\$ 0.01	\$ 0.04	\$ 0.01

For the three and six months ended December 26, 2021, options to purchase 166,750 shares of common stock at exercise prices from \$3.11 to \$13.11 were excluded from the computation of diluted EPS because their inclusion would have been anti-dilutive.

For the three and six months ended December 27, 2020, options to purchase 206,750 shares of common stock at exercise prices ranging from \$2.71 to \$13.11 were excluded from the computation of diluted EPS because their inclusion would have been anti-dilutive.

## Note G - Income Taxes

For the three and six months ended December 26, 2021, the Company recorded an income tax expense of \$4 thousand and \$7 thousand, respectively, all of which is attributable to current state taxes. The Company utilized net operating losses to offset federal taxes.

The Company continually reviews the realizability of its deferred tax assets, including an analysis of factors such as future taxable income, reversal of existing taxable temporary differences, and tax planning strategies. In assessing the need for a valuation allowance, the Company considers both positive and negative evidence related to the likelihood of realization of deferred tax assets. Future sources of taxable income are also considered in determining the amount of the recorded valuation allowance. As of December 26, 2021, the Company had established a full valuation allowance of \$6.2 million against its deferred tax assets. The Company will continue to review the need for an adjustment to the valuation allowance.

# Note H - Segment Reporting

The Company has three reportable operating segments as determined by management using the "management approach" as defined by the authoritative guidance on Disclosures about Segments of an Enterprise and Related Information: (1) Pizza Inn Franchising, (2) Pie Five Franchising and (3) Company-Owned Restaurants. These segments are a result of differences in the nature of the products and services sold. Corporate administration costs, which include, but are not limited to, general accounting, human resources, legal and credit and collections, are partially allocated to the three operating segments. Other revenue consists of non-recurring items.

The Pizza Inn and Pie Five Franchising segments establish franchisees, licensees and territorial rights. Revenue for this segment is primarily derived from franchise royalties, franchise license fees, sale of area development and foreign master license rights, incentive payments from third party suppliers and distributors, advertising funds, and supplier convention funds. Assets for these segments include equipment, furniture and fixtures.

The Company-Owned Restaurant segment includes sales and operating results for all Company-owned restaurants. Assets for this segment include equipment, furniture and fixtures for the Company-owned restaurants.

Revenue for corporate administration and other consists of rental income and interest income. Assets primarily include cash and short-term investments, as well as furniture and fixtures located at the corporate office and trademarks and other intangible assets. All assets are located within the United States.



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Summarized in the following table are net sales and operating revenues, depreciation and amortization expense, and income before taxes, for the Company's reportable segments as of the three months and six months ended December 26, 2021 and December 27, 2020 (in thousands):

	Three Mon	ths Ende	d	Six Months Ended			ed
	mber 26, 2021		ber 27, 20	Dec	ember 26, 2021	Dec	ember 27, 2020
Net sales and operating revenues:							
Pizza Inn Franchising	\$ 2,154	\$	1,624	\$	4,188	\$	3,004
Pie Five Franchising	496		456		968		932
Company-Owned Restaurants	—		—		—		—
Corporate administration and other	 46		48		93		95
Consolidated revenues	\$ 2,696	\$	2,128	\$	5,249	\$	4,031
Depreciation and amortization expense:							
Corporate administration and other	\$ 48	\$	43	\$	92	\$	87
Depreciation and amortization	\$ 48	\$	43	\$	92	\$	87
Income before taxes:							
Pizza Inn Franchising	\$ 1,583	\$	1,284	\$	2,858	\$	2,384
Pie Five Franchising	283		190		528		399
Company-Owned Restaurants	 (1)		(79)		(2)		(179)
Combined	 1,865		1,395		3,384		2,604
Corporate administration and other	(1,404)		(1,291)		(2,635)		(2,422)
Income before taxes	\$ 461	\$	104	\$	749	\$	182
Geographic information (revenues):							
United States	\$ 2,620	\$	2,074	\$	5,173	\$	3,933
Foreign countries	 76		54		76		98
Consolidated total	\$ 2,696	\$	2,128	\$	5,249	\$	4,031

#### Index Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Overview

The following discussion should be read in conjunction with the consolidated financial statements and accompanying notes appearing elsewhere in this Quarterly Report on Form 10-Q and in our Annual Report on Form 10-K for the year ended June 27, 2021 and may contain certain forward-looking statements that are based on current management expectations. Generally, verbs in the future tense and the words "believe," "expect," "anticipate," "estimate," "intends," "opinion," "potential" and similar expressions identify forward-looking statements. Forward-looking statements in this report include, without limitation, statements relating to our business objectives, our customers and franchisees, our liquidity and capital resources, and the impact of our historical and potential business strategies on our business, financial condition, and operating results. Our actual results could differ materially from our expectations. Further information concerning our business, including additional factors that could cause actual results to differ materially from the forward-looking statements contained in this Quarterly Report on Form 10-Q, are set forth in our Annual Report on Form 10-K for the year ended June 27, 2021. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. The forward-looking statements contained herein speak only as of the date of this Quarterly Report on Form 10-Q and, except as may be required by applicable law, we do not undertake, and specifically disclaim any obligation to, publicly update or revise such statements to reflect events or circumstances after the date of such statements.

## **Results of Operations**

Rave Restaurant Group, Inc., through its subsidiaries (collectively, the "Company" or "we," "us" or "our") franchises pizza buffet ("Buffet Units"), delivery/carry-out ("Delco Units") and express ("Express Units") restaurants under the trademark "Pizza Inn" and franchises fast casual pizza restaurants ("Pie Five Units") under the trademarks "Pie Five Pizza Company" or "Pie Five". The Company also licenses Pizza Inn Express, or PIE, kiosks ("PIE Units") under the trademark "Pizza Inn". We facilitate food, equipment and supply distribution to our domestic and international system of restaurants through agreements with third party distributors. At December 26, 2021, franchised and licensed units consisted of the following:

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# Three Months Ended December 26, 2021

(in thousands, except unit data)

	Pizza	ı Inn		Pie Five				All Concepts			
	Ending Units		Retail Sales	Ending Units			Retail Sales	Ending Units			Retail Sales
Domestic Franchised/Licensed	128	\$	21,015		34	\$	4,977		162	\$	25,992
International Franchised	33								33		
<b>Six Months Ending December 26, 2021</b> (in thousands, except unit data)											
	Pizza	ı Inn		]	Pie F	ive			All Con	cepts	

	Pizza inn Pie Five A							All Col	icept	s
	Ending		Retail	Ending			Retail	Ending		Retail
	Units		Sales	Units			Sales	Units		Sales
Domestic Franchised/Licensed	128	\$	41,362		34	\$	10,037	162	\$	51,399
International Franchised	33				_			33		

Domestic units are located in 19 states predominantly situated in the southern half of the United States. International units are located in seven foreign countries.

Basic net income per share increased \$0.02 per share to \$0.03 per share for the three months ended December 26, 2021, compared to the comparable period in the prior fiscal year. The Company had net income of \$0.5 million for the three months ended December 26, 2021 compared to net income of \$0.1 million in the comparable period in the prior fiscal year, on revenues of \$2.7 million for the three months ended December 26, 2021 compared to \$2.1 million in the comparable period in the prior fiscal year. The increase in revenue was primarily due to increases in franchise royalties, supplier and distributer incentives, and advertising fund contributions. The \$0.4 million increase in net income for the three months ended December 26, 2021, compared to the comparable period of the prior year was primarily the result of a \$0.6 million increase in revenues partially offset by a \$0.2 million increase in expenses.

Basic net income per share increased \$0.03 per share to \$0.04 per share for the six months ended December 26, 2021, compared to the comparable period in the prior fiscal year. The Company had net income of \$0.7 million for the six months ended December 26, 2021 compared to net income of \$0.2 million in the comparable period in the prior fiscal year, on revenues of \$5.2 million for the six months ended December 26, 2021 compared to \$4.0 million in the comparable period in the prior fiscal year. The increase in revenue was primarily due to increases in franchise royalties, supplier and distribution incentives, and advertising fund contributions. The \$0.6 million increase in revenues of \$6.2 million increase in revenues and advertising fund contributions. The \$0.6 million increase in revenues of \$6.2 million increase in revenues of \$6.2 million increase in revenues of \$6.2 million increase in revenues and the period of the prior year was primarily the result of a \$1.2 million increase in revenues of \$6.2 million increase in revenues of \$0.6 million increase in revenues of \$0.6 million increase in revenues of \$1.2 million increase in revenues o

### **COVID-19** Pandemic

On March 11, 2020, the World Health Organization declared the outbreak of novel coronavirus (COVID-19) as a pandemic, and the disease has spread rapidly throughout the United States and the world. Federal, state and local responses to the COVID-19 pandemic, as well as our internal efforts to protect customers, franchisees and employees, have severely disrupted our business operations. Most of the domestic Pizza Inn buffet restaurants and Pie Five restaurants are in areas that were for varying periods subject to "shelter-in-place" and social distancing restrictions prohibiting in-store sales and, therefore, were limited to carry-out and/or delivery orders. In some areas, these restrictions limited non-essential movement outside the home, which discouraged or even precluded carry-out orders. In most cases, in-store dining has now resumed subject to seating capacity limitations, social distancing protocols, and enhanced cleaning and disinfecting practices. Further, the COVID-19 pandemic has precipitated significant job losses and a national economic downturn that typically impacts the demand for restaurant food service. Although most of the Company's domestic restaurants have continued to operate under these conditions, the Company has experienced temporary closures from time to time during the pandemic.

The COVID-19 pandemic has resulted in dramatically reduced aggregate in-store retail sales at Buffet Units and Pie Five Units, modestly offset by increased aggregate carry-out and delivery sales. The decreased aggregate retail sales have correspondingly decreased supplier rebates and franchise royalties payable to the Company. During the fourth quarter of fiscal 2020, we participated in a government-sponsored loan program. (See, "Liquidity and Capital Resources--PPP Loan," below.) The Company also temporarily furloughed certain employees and reduced base salary by 20% for all remaining employees for the fourth quarter of fiscal 2020, as well as reducing other expenses. While the Company will remain focused on controlling expenses, future results of operations are likely to be materially adversely impacted by the pandemic and its aftermath.



The Company expects that Buffet Units and Pie Five Units in many areas will continue to be subject to capacity restrictions for some time as social distancing protocols remain in place. Additionally, an outbreak or perceived outbreak of COVID-19 connected to restaurant dining could cause negative publicity directed at any of our brands and cause customers to avoid our restaurants. We cannot predict how long the pandemic will last or whether it will reoccur, what additional restrictions may be enacted, to what extent off-premises dining will continue, or if individuals will be comfortable returning to our Buffet Units and Pie Five Units following social distancing protocols. Any of these changes could materially adversely affect the Company's future financial performance. However, the ultimate impact of COVID-19 on the Company's future results of operations and liquidity cannot presently be predicted.

#### **Non-GAAP Financial Measures and Other Terms**

The Company's financial statements are prepared in accordance with United States generally accepted accounting principles ("GAAP"). However, the Company also presents and discusses certain non-GAAP financial measures that it believes are useful to investors as measures of operating performance. Management may also use such non-GAAP financial measures of business strategies and for planning and budgeting purposes. However, these non-GAAP financial measures should not be viewed as an alternative or substitute for the results reflected in the Company's GAAP financial statements.

The Company considers EBITDA and Adjusted EBITDA to be important supplemental measures of operating performance that are commonly used by securities analysts, investors and other parties interested in the Company's industry. The Company believes that EBITDA is helpful to investors in evaluating the Company's results of operations without the impact of expenses affected by financing methods, accounting methods and the tax environment. The Company believes that Adjusted EBITDA provides additional useful information to investors by excluding non-operational or non-recurring expenses to provide a measure of operating performance that is more comparable from period to period. The Company believes that restaurant operating cash flow is a useful metric to investors in evaluating the ongoing operating performance of Company-owned restaurants and comparing such store operating performance from period to period. Management also uses these non-GAAP financial measures for evaluating operating performance, assessing the effectiveness of business strategies, projecting future capital needs, budgeting and other planning purposes.

The following key performance indicators presented herein, some of which represent non-GAAP financial measures, have the meaning and are calculated as follows:

- "EBITDA" represents earnings before interest, taxes, depreciation and amortization.
- "Adjusted EBITDA" represents earnings before interest, taxes, depreciation and amortization, stock compensation expense, severance, gain/loss on sale of assets, costs
  related to impairment and other lease charges, franchisee default and closed store revenue/expense, and closed and non-operating store costs.
- "Retail sales" represents the restaurant sales reported by our franchisees and Company-owned restaurants, which may be segmented by brand or domestic/international locations.
- "System-wide retail sales" represents combined retail sales for franchisee and Company-owned restaurants for a specified brand.
- "Comparable store retail sales" includes the retail sales for restaurants that have been open for at least 18 months as of the end of the reporting period. The sales results for a restaurant that was closed temporarily for remodeling or relocation within the same trade area are included in the calculation only for the days that the restaurant was open in both periods being compared.
- "Store weeks" represent the total number of full weeks that specified restaurants were open during the period.
- "Average units open" reflects the number of restaurants open during a reporting period weighted by the percentage of the weeks in a reporting period that each restaurant was open.
- "Average weekly sales" for a specified period is calculated as total retail sales (excluding partial weeks) divided by store weeks in the period.
- "Restaurant operating cash flow" represents the pre-tax income earned by Company-owned restaurants before (1) allocated marketing and advertising expenses, (2) impairment and other lease charges, and (3) non-operating store costs.
- "Non-operating store costs" represent gain or loss on asset disposal, store closure expenses, lease termination expenses and expenses related to abandoned store sites.
- "Franchisee default and closed store revenue/expense" represents the net of accelerated revenues and costs attributable to defaulted area development agreements and closed franchised stores.

# **Adjusted EBITDA**

Adjusted EBITDA for the fiscal quarter ended December 26, 2021 increased \$0.4 million compared to the same period of the prior fiscal year. Year-to-date Adjusted EBITDA increased \$0.6 million compared to the same period of the prior fiscal year. The following table sets forth a reconciliation of net income to Adjusted EBITDA for the periods shown (in thousands):

#### RAVE RESTAURANT GROUP, INC. ADJUSTED EBITDA (In thousands)

	Three Mon	ths End	ed	Six Months Ended			
	mber 26, 2021		nber 27, 020	December 2 2021	6,	Dee	cember 27, 2020
Net income	\$ 457	\$	102	\$	742	\$	178
Interest expense	23		23		47		46
Income tax expense	4		2		7		4
Depreciation and amortization	48		43		92		87
EBITDA	\$ 532	\$	170	\$	888	\$	315
Stock compensation expense	 43		_		85		
Severance	_		_		33		_
(Gain) loss on sale of assets					—		_
Impairment of long-lived assets and other lease charges	—		4		—		21
Franchisee default and closed store revenue	(11)		(44)		(12)		(111)
Closed and non-operating store costs	1		75		2		158
Adjusted EBITDA	\$ 565	\$	205	\$	996	\$	383

# Pizza Inn Brand Summary

The following tables summarize certain key indicators for the Pizza Inn franchised and licensed domestic units that management believes are useful in evaluating performance:

	Three Months Ended			ded	Six Months Ended			ed
		ember 26, 2021		ember 27, 2020	Dee	cember 26, 2021	Dec	ember 27, 2020
Pizza Inn Retail Sales - Total Domestic Units	(in	thousands, e	xcept u	nit data)	(iı	n thousands, e	xcept u	nit data)
Domestic Units								
Buffet Units - Franchised	\$	19,433	\$	14,290	\$	38,078	\$	29,014
Delco/Express Units - Franchised		1,524		1,411	\$	3,166		2,947
PIE Units - Licensed		58		56	\$	118		115
Total Domestic Retail Sales	\$	21,015	\$	15,757	\$	41,362	\$	32,076
Pizza Inn Comparable Store Retail Sales - Total Domestic	\$	20,265	\$	15,466	\$	40,032	\$	31,198
Pizza Inn Average Units Open in Period								
Domestic Units								
Buffet Units - Franchised		70		77		71		80
Delco/Express Units - Franchised		49		54		51		55
PIE Units - Licensed		9		11		10		12
Total Domestic Units		128		142		132		147

Total Pizza Inn domestic retail sales increased \$5.3 million, or 33.4%, for the three months ended December 26, 2021 when compared to the same period of the prior year. Pizza Inn domestic comparable store retail sales increased by \$4.8 million, or 31.0%, for the three months ended December 26, 2021 when compared to the same period of the prior year.

Total Pizza Inn domestic retail sales increased \$9.3 million, or 29.0%, for the six months ended December 26, 2021 when compared to the same period of the prior year. Pizza Inn domestic comparable store retail sales increased by \$8.8 million, or 28.3%, for the six months ended December 26, 2021 when compared to the same period of the prior year.

The following chart summarizes Pizza Inn unit activity for the three and six months ended December 26, 2021:

		Three Mon	ths Ended Decembe	r 26, 2021	
	Beginning		Concept		Ending
	Units	Opened	Change	Closed	Units
Domestic Units					
Buffet Units - Franchised	71	1		2	70
Delco/Express Units - Franchised	52	—		3	49
PIE Units - Licensed	10	—		1	9
Total Domestic Units	133	1		6	128
International Units (all types)	32	1		—	33
Total Units	165	2		6	161

		Six Month	s Ended December 2	6, 2021	
	Beginning		Concept		Ending
	Units	Opened	Change	Closed	Units
Domestic Units					
Buffet Units - Franchised	70	2		2	70
Delco/Express Units - Franchised	54	—		5	49
PIE Units - Licensed	11			2	9
Total Domestic Units	135	2		9	128
International Units (all types)	32	1	—	—	33
Total Units	167	3		9	161
iour onto	107			,	101

There was a net decrease of five domestic Pizza Inn units during the three months ended December 26, 2021 and a net decrease of seven units in the total domestic Pizza Inn unit count during the six months ended December 26, 2021. For the three and six months ended December 26, 2021, the number of international Pizza Inn units increased by one unit. The Company believes the modest net closure of domestic Pizza Inn units will continue in the near term and eventually reverse in future periods. The Company expects international units to increase moderately in future periods.

#### **Pie Five Brand Summary**

The following tables summarize certain key indicators for the Pie Five franchised and Company-owned restaurants that management believes are useful in evaluating performance:

		Three Mor	ths En	ded		Six Mont	ths Ended	
	December 26, 2021		December 27, 2020		December 26, 2021			
	(in	thousands, e	xcept u	nit data)	(i	n thousands, e	xcept u	nit data)
Pie Five Retail Sales - Total Units								
Domestic Units - Franchised	\$	4,977	\$	4,332	\$	10,037	\$	8,839
Domestic Units - Company-owned								_
Total Domestic Retail Sales	\$	4,977	\$	4,332	\$	10,037	\$	8,839
Pie Five Comparable Store Retail Sales - Total	\$	4,620	\$	4,013	\$	9,365	\$	8,052
Pie Five Average Units Open in Period								
Domestic Units - Franchised		34		37		34		40
Domestic Units - Company-owned								
Total Domestic Units		34		37		34		40

Pie Five system-wide retail sales increased \$0.6 million, or 14.9%, for the three months ended December 26, 2021 when compared to the same period of the prior year. Compared to the same fiscal quarter of the prior year, average units open in the period decreased from 38 to 34. Comparable store retail sales increased \$0.6 million, or 15.1%, during the second quarter of fiscal 2022 compared to the same period of the prior year.

Pie Five system-wide retail sales increased \$1.2 million, or 13.5%, for the six month period ended December 26, 2021 when compared to the same period of the prior year. Year-to-date fiscal 2022 compared to year-to-date of the prior year, average units open in the period decreased from 40 to 34. Comparable store retail sales increased \$1.3 million, or 16.3%, during the six month period ended December 26, 2021 compared to the same period of the prior fiscal year.

The following chart summarizes Pie Five Unit activity for the three and six months ended December 26, 2021:

		Three Mon	ths Ended December	26, 2021						
	Beginning Units	Opened	Transfer	Closed	Ending Units					
Domestic - Franchised	33	1	—	—	34					
Domestic - Company-owned	—	—	—	—	—					
Total Domestic Units	33	1			34					
		Six Months Ended December 26, 2021								
		Six Month	s Ended December 2	26, 2021						
	Beginning Units	Six Month Opened	is Ended December 2	26, 2021 Closed	Ending Units					
Domestic - Franchised				,	0					
Domestic - Franchised Domestic - Company-owned	Units		Transfer	,	Units					

There was a net increase of one Pie Five unit during the three and six months ended December 26, 2021. The Company believes the stabilization of Pie Five units will continue in the near term and expects Pie Five units to increase modestly in future periods.

# Pie Five - Company-Owned Restaurants

The Company closed its single remaining Company-owned Pie Five restaurant during the third quarter of fiscal 2020. Loss from continuing operations before taxes for the Company-owned Pie Five stores decreased \$78 thousand for the three months ended December 26, 2021 to \$1 thousand compared to \$79 thousand during the same period of the prior year. Loss from continuing operations before taxes for the Company-owned Pie Five stores decreased \$177 thousand for the six months ended December 26, 2021 to \$2 thousand compared to \$179 thousand during the same period of the prior year. The decreased loss was the result of the closure of all remaining Company-owned restaurants.

# **Financial Results**

The Company defines its operating segments as Pizza Inn Franchising, Pie Five Franchising and Company-Owned Restaurants. The following is additional business segment information for the three and six months ended December 26, 2021 and December 27, 2020 (in thousands):

# Three Months Ended December 26, 2021 and December 27, 2020

		Pizz Franc			Pie Five Franchising				Company-Owned Restaurants				Corporate				Total				
	Fiscal Quarter			ter Ended		scal Qua	rter Ended		Fi	scal Qua	ter Ended		Fiscal Quarter Ende			Ended	Fiscal Oua		arter Ended		
		December 26, 2021		December 27, 2020		December 26, 2021		December 27, 2020		December 26, 2021		December 27, 2020		December 26, 2021		December 27, 2020		December 26, 2021		cember 27, 2020	
<b>REVENUES:</b>																					
Franchise and license revenues	\$	2,154	\$	1,624	\$	483	\$	442	\$		\$	—	\$	—	\$	—	\$	2,637	\$	2,066	
Restaurant sales																					
Rental income		—				—		—				—		46		52		46		52	
Interest income and other						13		14								(4)		13		10	
Total revenues		2,154		1,624		496		456				_		46		48		2,696		2,128	
COSTS AND EXPENSES:																					
Cost of sales		_		_		_		_		_		75		_		_		_		75	
General and administrative																					
expenses		—		—		—		—		1		—		1,376		1,185		1,377		1,185	
Franchise expenses		571		340		213		266				—		—		—		784		606	
(Gain) loss on sale of assets		—		—		—		—				—		—		—		—		—	
Impairment of long-lived assets																					
and other lease charges		—				—		_				4		—		—		—		4	
Bad debt expense		—		—		—		—				—		3		88		3		88	
Interest expense		—				—		—				—		23		23		23		23	
Depreciation and amortization																					
expense														48		43		48		43	
Total costs and expenses		571		340		213		266		1		79		1,450		1,339		2,235		2,024	
INCOME/(LOSS) BEFORE	_		_				_		_				-		_		_		_		
TAXES	\$	1,583	\$	1,284	\$	283	\$	190	\$	(1)	\$	(79)	\$	(1,404)	\$	(1,291)	\$	461	\$	104	

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# Six Months Ended December 26, 2021 and December 27, 2020

REVENUES:		Franc		a Inn hising ar-to-Date December 27, 2020		Franc		Five chising ar-to-Date December 27, 2020		Company Sto Fiscal Yea December 26, 2021		ores		Corp Fiscal Yea December 26, 2021		orate ar-to-Date December 27, 2020		To Fiscal Yea December 26, 2021		Date cember 27, 2020
<b>REVENUES:</b> Franchise and license revenues	\$	4,188	\$	3,004	\$	951	\$	918	\$		\$		\$		\$		\$	5,139	\$	3,922
Restaurant sales	э	4,100	Ф	5,004	Ф	931	Э	918	э		Ф		Ф		Э		Ф	5,159	Ф	5,922
Restaurant sales						_		_						93		100		93		100
Interest income and other		_		_		17		14		_		_				(5)		17		9
Total revenues		4,188		3,004		968		932						93		95		5,249		4,031
Total revenues		4,100		5,004		908		932						95		95		5,249		4,051
COSTS AND EXPENSES:																				
Cost of sales		_		_		_		_		_		153		_		_		_		153
General and administrative																				
expenses				_		_				2		5		2,581		2,269		2,583		2,274
Franchise expenses		1,330		620		440		533		—		_		_		_		1,770		1,153
(Gain) loss on sale of assets										—						—				
Impairment of long-lived assets and other lease charges		_		_		_		_		_		21		_		_		_		21
Bad debt expense						_				_				8		115		8		115
Interest expense		_		_		_		_		_		_		47		46		47		46
Depreciation and amortization																				
expense								_						92		87		92		87
Total costs and expenses		1,330		620		440		533		2		179		2,728		2,517		4,500		3,849
INCOME/(LOSS) BEFORE TAXES	\$	2,858	\$	2,384	\$	528	\$	399	\$	(2)	\$	(179)	\$	(2,635)	\$	(2,422)	\$	749	\$	182

#### Revenues:

Revenues are derived from franchise royalties, franchise license fees, supplier and distributor incentives, advertising funds, area development exclusivity fees and foreign master license fees, supplier convention funds, and sales by Company-owned restaurants. The volume of supplier incentive revenues is dependent on the level of chain-wide retail sales, which are impacted by changes in comparable store sales and restaurant count, as well as the products sold to franchisees through third-party food distributors.

Total revenues for the three month period ended December 26, 2021 and for the same period in the prior fiscal year were \$2.7 million and \$2.1 million, respectively. The increase in total revenues was driven by increases in Pizza Inn and Pie Five franchise and license revenues.

Total revenues for the six month period ended December 26, 2021 and for the same period in the prior fiscal year were \$5.2 million and \$4.0 million, respectively. The increase in total revenues was driven by increases in Pizza Inn and Pie Five franchise and license revenues.

#### Pizza Inn Franchise Revenues

Pizza Inn franchise and license revenues increased by \$0.5 million to \$2.2 million for the three month period ended December 26, 2021 compared to the same period of the prior year. Pizza Inn franchise and license revenues increased to \$4.2 million for the six month period ended December 26, 2021 from \$3.0 million for the same period of the prior fiscal year.

#### Pie Five Franchise Revenues

Pie Five franchise and license revenues increased by \$41 thousand to \$483 thousand for the three month period ended December 26, 2021 compared to the same period of the prior fiscal year. The increase was primarily driven by increases in supplier incentives and domestic royalties revenues. Pie Five franchise and license revenues increased to \$951 thousand for the six month period ended December 26, 2021 compared to \$918 thousand for the same period in the prior fiscal year for the same reason.

#### Costs and Expenses:

#### Cost of Sales - Total

Total cost of sales, which primarily includes food and supply costs, labor, and general and administrative expenses directly related to Company-owned restaurant sales, decreased to zero for the three and six month period ended December 26, 2021 because we closed all of the remaining Company-owned restaurants during the third quarter of fiscal 2020.

#### General and Administrative Expenses

Total general and administrative expenses increased \$0.2 million to \$1.4 million for the three month period ended December 26, 2021 compared to \$1.2 million for the same period of the prior fiscal year. Total general and administrative expenses increased to \$2.6 million for the six month period ended December 26, 2021 compared to \$2.3 million for the six month period ended December 27, 2020. The increases in general and administrative expenses during both the three and six month periods were primarily the result of increased corporate expenses.

#### Franchise Expenses

Franchise expenses include general and administrative expenses directly related to the continuing service of domestic and international franchises. Franchise expenses increased to \$0.8 million for the three month period ended December 26, 2021 compared to \$0.6 million for the same period of the prior fiscal year. Franchise expenses increased to \$1.8 million for the six month period ended December 26, 2021 compared to \$1.2 million for the six month period ended December 27, 2020. In both cases, the increases were primarily due to an increase in advertising expenses and higher convention expense.

#### Loss (Gain) on Sale of Assets

There was no gain on sale of assets for the three and six months ended December 26, 2021 or for the comparable prior year periods.



# Impairment of Long-lived Assets and Other Lease Charges

Impairment of long-lived assets and other lease charges was zero for the three month period ended December 26, 2021 compared to \$4 thousand for the same period in the prior fiscal year. Impairment of long-lived assets and other lease charges was zero for the six month period ended December 26, 2021 compared to \$21 thousand for the same period of the prior fiscal year. For the three and six month periods ended December 26, 2021, there were no charges related to lease termination expenses.

#### Bad Debt Expense

The Company monitors franchisee receivable balances and adjusts credit terms when necessary to minimize the Company's exposure to high risk accounts receivable. For the three month period ended December 26, 2021, bad debt expense was \$3 thousand compared to the bad debt expense of \$88 thousand for the same period in the prior fiscal year. Bad debt expense for the six month period ended December 26, 2021, decreased \$107 thousand to \$8 thousand compared to the comparable period in the prior fiscal year. In both cases, the decrease was primarily the result of the collection of outstanding amounts during the third quarter of fiscal 2021.

#### Interest Expense

Interest expense remained relatively stable for the three and six month periods ended December 26, 2021 compared to the same fiscal periods of the prior year.

#### Depreciation and Amortization Expense

Depreciation and amortization expense increased slightly for the three and six months ended December 26, 2021, compared to the same periods of the prior year. In both cases, the increase was primarily the result of increases in corporate equipment depreciation.

#### Provision for Income Tax

For the six months ended December 26, 2021, the Company recorded an income tax expense of \$4 thousand and \$7 thousand, respectively, all of which is attributable to current state taxes. The Company utilized net operating losses to offset federal taxes.

The Company continually reviews the realizability of its deferred tax assets, including an analysis of factors such as future taxable income, reversal of existing taxable temporary differences, and tax planning strategies. In assessing the need for a valuation allowance, the Company considers both positive and negative evidence related to the likelihood of realization of deferred tax assets. Future sources of taxable income are also considered in determining the amount of the recorded valuation allowance. As of December 26, 2021, the Company had established a full valuation allowance of \$6.2 million against its deferred tax assets. The Company will continue to review the need for an adjustment to the valuation allowance.

#### Liquidity and Capital Resources

During the six month period ended December 26, 2021, the Company's primary source of liquidity was proceeds from investing activities.

Cash flows from operating activities generally reflect net income or losses adjusted for certain non-cash items including depreciation and amortization, changes in deferred tax assets, share based compensation, and changes in working capital. Cash provided by operating activities was \$14 thousand for the six month period ended December 26, 2021 compared to cash used of \$307 thousand for the six month period ended December 27, 2020. The primary driver of increased operating cash flow during the six month period ended December 26, 2021 was increased net income.

Cash flows from investing activities reflect net proceeds from the sale of assets and capital expenditures for the purchase of Company assets. Cash provided by investing activities during the six month period ended December 26, 2021 was \$48 thousand, attributable to payments received on notes receivable from fixed asset sales of \$94 thousand being partially offset by the purchase of intangible assets definite-lived of \$34 thousand. Cash flows provided by investing activities were zero for the six months ended December 27, 2020.

Cash flows from financing activities generally reflect changes in the Company's stock and debt activity during the period. Net cash flow used by financing activities was \$0.2 million for the six month period ended December 26, 2021 compared to cash provided by financing activities of \$3.6 million for the six month period ended December 27, 2020. Cash flows from financing activities for the six months ended December 26, 2021 were primarily attributable to payment of a short term loan.

As a result of the COVID-19 pandemic, the Company has taken aggressive measures to control expenses and expect modest cash flow from operations during the third and fourth quarters of fiscal 2022. However, management believes the cash on hand combined with cash from operations will be sufficient to fund operations for the next 12 months.



# 2017 ATM Offering

On December 5, 2017, the Company entered into an At Market Issuance Sales Agreement with B. Riley FBR, Inc. ("B. Riley FBR") pursuant to which the Company could offer and sell shares of its common stock having an aggregate offering price of up to \$5,000,000 from time to time through B. Riley FBR acting as agent (the "2017 ATM Offering"). The 2017 ATM Offering was undertaken pursuant to Rule 415 and a shelf Registration Statement on Form S-3 which was declared effective by the SEC on November 6, 2017. Through November 6, 2020, the Company had sold an aggregate of 3,064,342 shares in the 2017 ATM Offering, realizing aggregate gross proceeds of \$4.5 million. The 2017 ATM Offering expired on November 6, 2020.

#### **Convertible Notes**

On March 3, 2017, the Company completed a registered shareholder rights offering of its 4% Convertible Senior Notes due 2022 ("Notes"). Shareholders exercised subscription rights to purchase all 30,000 of the Notes at the par value of \$100 per Note, resulting in gross offering proceeds to the Company of \$3.0 million.

The Notes bear interest at the rate of 4% per annum on the principal or par value of \$100 per note, payable annually in arrears on February 15 of each year, commencing February 15, 2018. Interest is payable in cash or, at the Company's discretion, in shares of Company common stock. The Notes mature on February 15, 2022, at which time all principal and unpaid interest will be payable in cash or, at the Company's discretion, in shares of Company common stock. The Notes are secured by a pledge of all outstanding equity securities of our two primary direct operating subsidiaries.

Noteholders may convert their notes to common stock as of the 15th day of any calendar month, unless the Company sooner elects to redeem the notes. The conversion price is \$2.00 per share of common stock. Accrued interest will be paid through the effective date of the conversion in cash or, at the Company's sole discretion, in shares of Company common stock.

During the six month period ended December 26, 2021, no Notes were converted to common shares. As of December 26, 2021, \$1.6 million in par value of the Notes were outstanding. The Company intends to pay off all amounts due under the Notes in cash at maturity.

## **PPP** Loan

On April 13, 2020, the Company received the proceeds from a loan in the amount of \$0.7 million (the "PPP Loan") from JPMorgan Chase Bank, N.A. pursuant to the Paycheck Protection Program of the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act") administered by the U.S. Small Business Administration ("SBA"). The PPP Loan was unsecured by the Company and was guaranteed by the SBA. We applied for and received a forgiveness decision in the fourth quarter of fiscal 2021, such that all of the PPP Loan was forgiven at that time.

#### **Critical Accounting Policies and Estimates**

The preparation of financial statements in conformity with GAAP requires the Company's management to make estimates and assumptions that affect the Company's reported amounts of assets, liabilities, revenues, expenses and related disclosure of contingent liabilities. The Company bases its estimates on historical experience and various other assumptions that it believes are reasonable under the circumstances. Estimates and assumptions are reviewed periodically. Actual results could differ materially from estimates.

The Company believes the following critical accounting policies require estimates about the effect of matters that are inherently uncertain, are susceptible to change, and therefore require subjective judgments. Changes in the estimates and judgments could significantly impact the Company's results of operations and financial condition in future periods.

Accounts receivable consist primarily of receivables generated from franchise royalties and supplier incentives. The Company records a provision for doubtful receivables to allow for any amounts which may be unrecoverable based upon an analysis of the Company's prior collection experience, customer creditworthiness and current economic trends. Actual realization of accounts receivable could differ materially from the Company's estimates.

The Company reviews long-lived assets for impairment when events or circumstances indicate that the carrying value of such assets may not be fully recoverable. Impairment is evaluated based on the sum of undiscounted estimated future cash flows expected to result from use of the assets compared to their carrying value. If impairment is recognized, the carrying value of an impaired asset is reduced to its fair value, based on discounted estimated future cash flows.

Franchise revenue consists of income from license fees, royalties, area development and foreign master license agreements, advertising fund revenues, supplier incentive and convention contribution revenues. Franchise fees, area development and foreign master license agreement fees are amortized into revenue on a straight-line basis over the term of the related contract agreement. Royalties and advertising fund revenues, which are based on a percentage of franchise retail sales, are recognized as income as retail sales occur. Supplier incentive revenues are recognized as earned, typically as the underlying commodities are shipped.

The Company continually reviews the realizability of its deferred tax assets, including an analysis of factors such as future taxable income, reversal of existing taxable temporary differences, and tax planning strategies. The Company assesses whether a valuation allowance should be established against its deferred tax assets based on consideration of all available evidence, using a "more likely than not" standard. In assessing the need for a valuation allowance, the Company considers both positive and negative evidence related to the likelihood of realization of deferred tax assets. In making such assessment, more weight is given to evidence that can be objectively verified, including recent losses. Future sources of taxable income are also considered in determining the amount of the recorded valuation allowance.

The Company accounts for uncertain tax positions in accordance with ASC 740-10, which prescribes a comprehensive model for how a company should recognize, measure, present, and disclose in its financial statements uncertain tax positions that it has taken or expects to take on a tax return. ASC 740-10 requires that a company recognize in its financial statements the impact of tax positions that meet a "more likely than not" threshold, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position should be measured based on the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement. As of December 26, 2021 and December 27, 2020, the Company had no uncertain tax positions.

The Company assesses its exposures to loss contingencies from legal matters based upon factors such as the current status of the cases and consultations with external counsel and provides for the exposure by accruing an amount if it is judged to be probable and can be reasonably estimated. If the actual loss from a contingency differs from management's estimate, operating results could be adversely impacted.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not required for a smaller reporting company.

#### **Item 4. Controls and Procedures**

The Company maintains disclosure controls and procedures designed to ensure that information it is required to disclose in the reports filed or submitted under the Securities Exchange Act of 1934 (the "Exchange Act") is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms. The Company's disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in the reports filed or submitted under the Exchange Act is accumulated and communicated to the Company's management, including its principal executive officer and principal financial officer, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

The Company's management, including the Company's principal executive officer and principal financial officer, or persons performing similar functions, have evaluated the Company's disclosure controls and procedures as of the end of the period covered by this report. Based on such evaluation, the Company's principal executive officer and principal financial officer, or persons performing similar functions, have concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report. During the most recent fiscal quarter, there have been no changes in the Company's internal controls over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## Item 1. Legal Proceedings

On January 6, 2020, the Company's former Chief Executive Officer, Scott Crane, filed suit in the U.S. District Court for the Eastern District of Texas alleging various claims in connection with the Company's termination of his employment in July 2019. In general, the suit asserted that the Company terminated Mr. Crane for the purpose of depriving him of certain equity compensation that would otherwise have become due to him on October 15, 2019. The case proceeded to a jury trial, which resulted in a verdict in favor of Crane on his breach of contract claim. On November 1, 2021, the Court entered judgment against the Company in the amount of \$924,000 plus pre- and post-judgment interest and court costs. The Company intends to appeal the judgment to the Fifth Circuit Court of Appeals.

The Company is subject to other claims and legal actions in the ordinary course of its business. The Company believes that all such claims and actions currently pending against it are either adequately covered by insurance or would not have a material adverse effect on the Company's annual results of operations, cash flows or financial condition if decided in a manner that is unfavorable to the Company.

## Item 1A. Risk Factors

Not required for a smaller reporting company.

#### Item 2. Unregistered Sales of Equity Securities and the Use of Proceeds

On May 23, 2007, the Company's board of directors approved a stock purchase plan (the "2007 Stock Purchase Plan") authorizing the purchase on our behalf of up to 1,016,000 shares of our common stock in the open market or in privately negotiated transactions. On June 2, 2008, the Company's board of directors amended the 2007 Stock Purchase Plan to increase the number of shares of common stock the Company may repurchase by 1,000,000 shares to a total of 2,016,000 shares. On April 22, 2009, the Company's board of directors amended the 2007 Stock Purchase Plan again to increase the number of shares of common stock the Company may repurchase by 1,000,000 shares to a total of 3,016,000 shares. The 2007 Stock Purchase Plan does not have an expiration date. There were no stock repurchases in the fiscal quarter ended December 26, 2021.

The Company's ability to repurchase shares of our common stock is subject to various laws, regulations and policies as well as the rules and regulations of the SEC. Subsequent to December 26, 2021, the Company has not repurchased any outstanding shares but may make further repurchases under the 2007 Stock Purchase Plan. The Company may also repurchase shares of the Company's common stock other than pursuant to the 2007 Stock Purchase Plan or other publicly announced plans or programs.

## Item 3. Defaults upon Senior Securities

Not applicable.

#### Item 4. Mine Safety Disclosures

Not applicable.

# Item 5. Other Information

None.

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# Item 6. Exhibits

- 3.1 Amended and Restated Articles of Incorporation of Rave Restaurant Group, Inc. (incorporated by reference to Exhibit 3.1 to the registrant's Current Report on Form 8-K filed January 8, 2015).
- 3.2 Amended and Restated Bylaws of Rave Restaurant Group, Inc. (incorporated by reference to Exhibit 3.2 to the registrant's Current Report on Form 8-K filed January 8, 2015).
- 4.1 Indenture for 4% Convertible Senior Notes due 2022 (filed as Exhibit 4.1 to Form S-3/A filed January 6, 2017 and incorporated herein by reference).
- 4.2 Pledge Agreement (filed as Exhibit 4.2 to Form S-3/A filed January 6, 2017 and incorporated herein by reference).
- 4.3 Supplemental Indenture Number (filed as Exhibit 4.1 to Form 8-K filed November 9, 2017 and incorporated herein by reference).
- <u>31.1</u> Rule 13a-14(a)/15d-14(a) Certification of Principal Executive Officer.
- <u>31.2</u> Rule 13a-14(a)/15d-14(a) Certification of Principal Financial Officer.
- <u>32.1</u> Section 1350 Certification of Principal Executive Officer.
- <u>32.2</u> Section 1350 Certification of Principal Financial Officer.
- 101 Interactive data files pursuant to Rule 405 of Regulation S-T.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RAVE RESTAURANT GROUP, INC. (Registrant)

By: /s/ Brandon L. Solano Brandon L. Solano Chief Executive Officer (principal executive officer)

By: /s/ Clinton D. Fendley Clinton D. Fendley Chief Financial Officer (principal financial officer)

Dated: February 4, 2022

#### Exhibit 31.1

#### CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Brandon L. Solano, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Rave Restaurant Group, Inc. ("the Registrant");
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
- 4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
- 5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: February 4, 2022

By: <u>/s/ Brandon L. Solano</u> Brandon L. Solano Chief Executive Officer (principal executive officer)

#### Exhibit 31.2

#### CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Clinton D. Fendley, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Rave Restaurant Group, Inc. ("the Registrant");
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
- 4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
- 5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: February 4, 2022

By: <u>/s/ Clinton D. Fendley</u> Clinton D. Fendley Chief Financial Officer (principal financial officer)

#### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code), the undersigned officer of Rave Restaurant Group, Inc. (the "Company"), does hereby certify, to such officer's knowledge, that:

The accompanying Quarterly Report on Form 10-Q for the quarter ended December 26, 2021 (the "Form 10-Q") of the Company fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, and the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company as of, and for, the periods presented in the Form 10-Q.

Date: February 4, 2022

By: <u>/s/ Brandon L. Solano</u> Brandon L. Solano Chief Executive Officer (principal executive officer)

The foregoing certification is being furnished as an exhibit to the Form 10-Q pursuant to Item 601(b)(32) of Regulation S-K and Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code) and, accordingly, is not being filed as part of the Form 10-Q for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

#### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code), the undersigned officer of Rave Restaurant Group, Inc. (the "Company"), does hereby certify, to such officer's knowledge, that:

The accompanying Quarterly Report on Form 10-Q for the quarter ended December 26, 2021 (the "Form 10-Q") of the Company fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, and the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company as of, and for, the periods presented in the Form 10-Q.

Date: February 4, 2022

By: <u>/s/ Clinton D. Fendley</u> Clinton D. Fendley Chief Financial Officer (principal financial officer)

The foregoing certification is being furnished as an exhibit to the Form 10-Q pursuant to Item 601(b)(32) of Regulation S-K and Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code) and, accordingly, is not being filed as part of the Form 10-Q for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.